

# Customer Case Study: Orange County, Flordia

Supporting sign installation & maintenance

AWP Safety secures first outsourced sign installation & maintenance contract in orange county history. Orange County is located in central Florida with a population of 1.374 million people. Ongoing signage needs are handled by AWP Safety as a contracted partner of Orange County.



## ) Challenge

#### Keeping up with signage demand

Orange County signage demands were consistently in need of support. The county did not have enough crews or resources available to keep up with signage needs for both installation and maintenance orders. The lack of resources to perform this work was a problem.

	Solution
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### **Providing safety experts**

AWP Safety provided a consistent, well-trained crew to take care of the county's signage needs. Also, as the workload grew, AWP Safety offered the ability to support Orange County with additional crews.



#### **Ongoing support and maintenance**

Over a span of 17 months, AWP Safety completed over 50 projects with 2,100 new signs in Orange County. In May of 2022, an additional crew was added to the support team, and an ongoing contract with the Orange County Municipality was established. The flexibility of having additional crews when needed provides consistent signage work streams for all of Orange County.